



Supervisor
Tony Hay

Town of Southeast

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May 28, 2013

Verizon Corporate Office Headquarters
140 West Street
New York, New York 10007

Attn: Mr. Lowell McAdam, CEO

Dear Mr. McAdam:

As the Supervisor of the Town of Southeast in Putnam County, New York, I represent a community of approximately 19,000 people. The town is located approximately sixty miles north of New York City. The Town of Southeast is just one of six towns and three villages that make up the County of Putnam. The total population of Putnam County is approximately 95,000 people.

Even though many families in the market area already have FIOS, the Town of Southeast is without such service. Since the inception of cable television, the Town of Southeast has been serviced by various cable companies, all of which eventually merged with a larger cable company. We are currently being served by Comcast Cable. Needless to say, our residents have never really had an opportunity to competitively seek a cable, internet and telephone provider as a triple play option other than Comcast. The Town of Southeast's contract with Comcast will expire in March 2014. If Verizon FIOS has an interest in further expanding in a market that is adjacent to your current service areas, this would be an ideal time to investigate the possibility and the potential.

On behalf of the residents of the Town of Southeast, I respectfully request that Verizon FIOS consider expanding into our market area to provide the town with cable, internet and telephone services. We look forward to a positive response so that these necessary services that our residents require can be competitively bid. If I can be of any assistance, or if I can provide any additional information, please feel free to contact me.

Thank you for your consideration in this matter.

Sincerely,

Tony Hay
Supervisor
Town of Southeast